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Christopher L.C.P. Mendes

Objective for Resume: To obtain a management position in the technology industry where I can apply my 10+ years of experience and creative approach to completing projects on time and on budget.

EXPERIENCE

MANAGING DIRECTOR
2Leaf Sacramento
2019-2021

Acquired VC funding to create new 2Leaf Sacramento location, set-up office, hired staff, created new policies and procedures. Completed dozens of high-profile projects for start-ups, non-profits, and small business in the NorCal and San Francisco Bay area.

SECURITY CONSULTANT
CLA Security
2018 - 2019

CEO and security consultant for medical device and defense security company, CLA Security. Helped clients achieve regulatory approval with ITAR, EAR, HIIPA, GDPR, ADA, and other government regulations. Conducted penetration tests, created company SOP's and security policies using risk management strategies.

LEAD DEVELOPER
NameBark
2016 - 2017

Co-owner and lead developer of NameBark, a domain name registrar and website hosting company based in Seattle, WA. Developed the website and automated processes, created support automation and ticketing system, and managed company finances to be price-competitive with the leading domain name registration company.

PROJECT MANAGER
2Leaf
2007 - 2019

Project manager and full stack engineer of 2Leaf, a web design and development company based in Santa Barbara, CA. Completed over 1500 projects from inception to final deliverables for over 120 clients, including UCSB, USC, and VegaCoffee. Hired, mentored, and managed sales staff, developers, designers, SEO experts, and copywriters.

SALES MANAGER
College Being
2007 - 2010

Managed ad sales for College Being, a college advice and news website based in Boston, MA. Worked directly with clients to create unique promotions targeted at college student. Clients included Adobe, HP, TBS, Vonage, Newcastle, and others.

SALES
CDC Software
2007

Salesperson with CDC Software, one of the leading manufacturing software companies in the world. Aided in transitional period while company was being acquired. Generated 3163 leads and assisted with clients like Del Monte Foods. Opened and closed office every day.

EDUCATION

BOSTON UNIVERSITY
B.A. in Bio / Psych
2005 - 2009

Bachelors of Arts in Biology with a Specialization in Conversation Biology and Ecology and Bachelors of Arts in Psychology. Completed Pre-med program. Activities and Societies: Boston University Vegetarian Society (Founding Member, Officer), Boston University Brazilian Association, Taekwondo (black belt)

LANGUAGES

ENGLISH (Fluent)
PORTUGUESE (Fluent)
SPANISH (Intermediate)
FRENCH (Elementary)

PROFESSIONAL SKILLS

PROJECT MANAGEMENT	PHOTOSHOP	HTML/CSS
WEB DEVELOPMENT	ADOBE CC	PHP 7
AWS / CLOUD SERVERS	PREMIERE PRO	MYSQL
SERVER ADMINISTRATION	EXCEL / GOOGLE DOCS	WORDPRESS